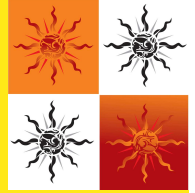


Title Talk...



AUGUST 2008

H.B. Wilkinson Introduces Paperless Closer & Closing Market



Staying on the forefront of technology, H.B. Wilkinson is proud to announce the launch of PaperlessCloser® and Closing Market™, powered by Ramquest Software, Inc.

PaperlessCloser is a web-based portal that can be utilized to enter new orders, access status, communicate with each or all business partners in the transaction, submit documents for approval, view status of tasks, and to provide 24 x 7 access to the real estate transaction. Our goal in implementing PaperlessCloser is to provide unequalled title services in our region by allowing our customers the ability to obtain their title information in whatever format they decide is best for them. Some users prefer the internet, others may prefer to fax information, either way, we are ready for you! The best part of Paperless Closer – its absolutely free to our customers!

“Closing Market is a digital platform that allows participants to order, exchange, and market products and services required in the Real Estate Closing process. By connecting people through software integration this Business to Business service portal provides business partners with a central communication point to exchange data, collaborate throughout the closing, and manage the settlement workflow.”* Closing Market is a direct interface with the lenders software. The lender can place orders directly from Calyx Point or Encompass Loan Origination software systems, without leaving their familiar screens. They also receive their title work & other documents directly back into their system, without any other interface. Closing Market capability is already available to any Encompass user through integration with Ellie Mae’s ePASS system. Calyx Point users will be required to install a small integration utility to gain access to Closing Market.

If you are interested in a demonstration of Paperless Closer, or are interested in using either of these products, please contact our sales staff at your local H.B. Wilkinson Title office for more information.

*(www.ramquest.com/04_products_07_ClosingMarket.asp)

RamQuest Software, Inc. does not endorse or certify our company/product in any way; all references to RamQuest and Ram-Quest products in this document are statements made by our company.”

Employee Anniversaries

Angie Bruggenwirth, Sterling~ 1994

Sequoia Ellis, Rock Island~ 2004

Diana Siebenaler, Rockford Manager~2004

5 Simple Suggestions for Selling Your

Home

1. Clean every room thoroughly! The less mess, the better. You do not want a potential buyer to have to concern themselves with the possibility of scrubbing floors after purchasing the home.
2. Paint your walls with a fresh coat of paint. Neutral colors are best when trying to sell, it is easier for a buyer to picture their furniture against a nice eggshell color, not that bright purple color you love.
3. Straighten and clean out your closets. The more spacious your storage areas look, the more appealing for the buyer.
4. Smells can get a negative response for potential buyers. If you have cats make sure their litter boxes and surrounding areas are clean. Perhaps limit your pets access to certain rooms while showing the home. If you are a smoker, it would be best to start puffing outside.
5. Get rid of unnecessary clutter. The less furniture/knick-knacks you have,



H.B. Wilkinson Title Company

Office Locations:

Carroll County

108 East Market Street
Mt. Carroll, IL 61053
1.815.244.9566 FAX 1.815.244.2731

Jo Daviess County

(Also servicing Dubuque County, Iowa)
321 North Bench Street
P.O. Box 215
Galena, IL 61036
1.815.777.3318 FAX 1.815.777.1754

Lee County

(Also servicing Bureau County)
218 South Ottawa Avenue
Dixon, IL 61021
1.815.284.1160 FAX 1.815.284.1165

Ogle County

(Also servicing DeKalb County)
203 South 5th Street
Oregon, IL 61061
1.815.732.7840 FAX 1.815.732.4761

Rock Island County

(Also servicing Henry & Mercer Counties
in Illinois & Scott County, Iowa)
322 16th Street
Rock Island, IL 61201
1.309.794.0518 FAX 1.309.794.0617

Stephenson County

216 West Exchange Street
Freeport, IL 61032
1.815.232.2511 FAX 1.815.232.3798

Whiteside County

500 North Cherry Street
P.O. Box 310
Morrison, IL 61270
1.815.772.2159 FAX 1.815.772.4799

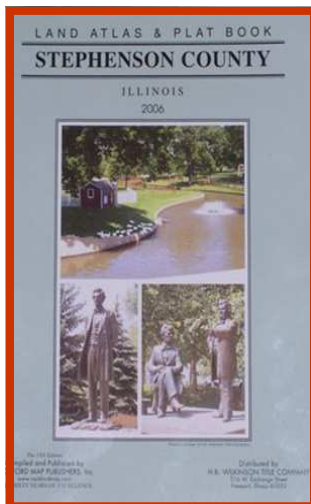
Winnebago County

202 East Sixth Street
Sterling, IL 61081
1.815.626.1066 FAX 1.815.626.6788

Winnebago County

(Also servicing Boone County)
7025 Rote Road, Suite 105
Rockford, IL 61107
1.815.229.1925 FAX 1.815.229.1924

Plat Books For Sale



Whiteside County: On sale at our Morrison, Sterling, Mt. Carroll, Dixon, and Rock Island offices.

Stephenson County: On sale at our Freeport, Galena, Mt. Carroll, and Oregon locations.

\$25.00

